

Our Client, part of a market-leading multi-national, is a niche supplier of truly world-class refurbishment and surface engineering services to blue chip clients. Further expansion is underway and the company are seeking to make the following new appointments:

ENGINEERING MANAGER

To £35,000 + benefits

Reporting to the Group Operations Manager, this opportunity encompasses total responsibility for the engineering function. A key member of the senior management team you will review and enhance TPM systems in order to promote total quality, meet demanding KPIs and embrace continuous improvement.

Enjoying full budgetary control for the function, you will implement lean systems for stock management, manage sub contractor issues and will be instrumental in utilising 5S, FMEA, Pareto and other methodologies to maximise plant availability.

A strategic thinker, able to perform as part of the wider management team you will also identify and contribute to engineering and technology improvements. A strong manager, with a "can do" approach, you will develop team working in a way that ensures involvement and a structured approach to problem solving.

Ideally a graduate electrical engineer with a sound understanding of PLC applications, you will demonstrate significant achievement in either an engineering, industrial automation or manufacturing environment. **(Ref 06/1420)**

BUSINESS DEVELOPMENT

MANAGER

£Attractive Package

Working closely with the General Manager, you will enjoy the opportunity to influence the strategic direction of the business and continue its growth.

Combining strong technical skills with impressive commercial flair, you will clearly demonstrate a proven track record of success.

Able to maximise existing service capability within the well-established customer base you will quickly identify new and profitable areas for wider market opportunities.

Managing the full sales development life cycle, you will spearhead an innovative approach to delivering increased revenues through new service offerings for sub contract engineering and consultancy services.

This will involve the creation of a wide range of initiatives in identifying prospects, preparing price quotations and securing new orders in line with commercial strategy. **(Ref 06/1421)**

Please send your CV quoting the ref no by 18th August 2006 to David Smalley at Daniels Smalley Partnership, 33-35 Cathedral Road, Cardiff CF11 9HB or email david@danielssmalley.co.uk Tel: 029 2031 1170. www.danielssmalley.co.uk

